

**REQUEST FOR PROPOSAL**

**FOR**

**CONSTRUCTION AND INSTALLATION OF ADVERTISEMENT PANELS AT  
PORTABLE TOILET SITES WITH OPERATION AND MAINTENANCE IN LIEU OF  
ADVERTISING RIGHTS UNDER GUWAHATI MUNICIPAL CORPORATION AREA**



OFFICE OF THE COMMISSIONER,  
GUWAHATI MUNICIPAL CORPORATION  
PANBAZAR, GUWAHATI-01

No: GCS/PMC/683/16/492

Date: 01 /02 /2016

**REQUEST FOR PROPOSAL**

The Commissioner, Guwahati Municipal Corporation invites proposals for Construction and installation of Advertising Panels at Portable toilet sites with Operation and Maintenance in lieu of Advertising rights under Guwahati Municipal Corporation Area from reputed and experienced Companies/firms/agencies having similar experience.

The Bid Document is to be submitted in sealed covers and addressed to the Commissioner, Guwahati Municipal Corporation, Panbazar, Guwahati, Assam on or before 1400 hrs on **23/ 02 / 2016** and to be dropped in the designated tender box placed at the Chief Engineer branch of the Guwahati Municipal Corporation, Pan bazaar.

- 1) The detailed Bid document can be obtained only by downloading from the website <http://gmcportal.in> from **03 /02 /2016**. The bid processing fee for an amount of Rs. 10,000 (Rupees Ten Thousand) only shall have to be deposited by way of Demand Draft / Banker's Cheque drawn on any Nationalised/ Scheduled Bank in favour of Commissioner, Guwahati Municipal Corporation payable at Guwahati along with the Bid.

Other details can be seen in the Bid document.

**Sd/-  
Commissioner  
Guwahati Municipal Corporation  
Guwahati**

Memo No.: GCS/PMC/683/16/492

-A

Date: 01 /02 /2016

Copy forwarded to:

- 1) The Deputy Commissioner, Kamrup(M), for favour of kind information.
- 2) The Deputy Commissioner of Police (Traffic), Guwahati City for information.
- 3) Chief Engineer 1 & 2, Guwahati Municipal Corporation for information and necessary action.
- 4) Chief Accounts and Audit Officer, GMC for information.
- 5) Municipal Secretary, GMC for the kind appraisal of the Hon'ble Mayor and Members, Mayor-in-Council, GMC.
- 6) The Exclusive Advertising Pvt. Ltd., Guwahati with a request to publish the notice in one issue each of the Assam Tribune and Amar Axom.
- 7) In-charge, Tender Room, GMC, Panbazar for information and necessary action.

**Sd/-  
Commissioner,  
Guwahati Municipal Corporation,  
Guwahati**

**SCHEDULE OF EVENTS**

SL. NO.	EVENT	DATE	VENUE
1	DATE FOR DOWNLOADING RfP FROM THE WEBSITE	03 /02 / 2016 onwards	OFFICE OF COMMISSIONER, GUWAHATI MUNICIPAL CORPORATION, PANBAZAR, GUWAHATI-01
2	LAST DATE FOR RECEIVING QUERRIES & COMMENTS	16/ 02 /2016	
3	PRE-BID MEETING	17/ 02/2016 at 1430 Hrs	
4	LAST DATE FOR SUBMISSION OF BID (PROPOSAL DUE DATE)	23 /02 /2016 upto 1400 Hrs	
5	OPENING OF TECHNICAL BID	23 /02 /2016 at 1500 Hrs	

- 1) If any date specified herein is a holiday, then the next working day will be considered for the activity and the time will remain the same.
- 2) The Schedule indicated above is tentative and GMC may change any or the entire schedule under intimation to all bidders.

## **CONSTRUCTION AND INSTALLATION OF ADVERTISEMENT PANELS AT PORTABLE TOILET SITES WITH OPERATION AND MAINTENANCE IN LIEU OF ADVERTISING RIGHTS UNDER GUWAHATI MUNICIPAL CORPORATION AREA**

### **Background**

In order to provide better basic civic amenities, GMC has initiated the installation of portable toilets in the city of Guwahati recently.

GMC has given immense effort for operation and maintenance process for the public convenience. In view of this, GMC invites bids for Construction and installation of advertisement panels at portable toilet sites with operation and maintenance in lieu of Advertising right for a period of five years covering the following aspects:

- a. The development of portable toilet space for Advertising panels as per the design and Specification approved by the Authority and in consultation with GMC, so as to maintain uniformity.
- b. Operation and Maintenance to be done for 12hrs/day.

### **1.1 Introduction**

**1.1.1** The Authority invites proposals from interested firms /agencies / Companies for Construction and installation of advertisement panels at portable toilet sites with operation and maintenance in lieu of Advertising right for a period of five years as per the specifications mentioned herein.

**1.1.2** The Authority intends to select the firms /agencies / Companies for the Construction and installation of advertisement panels at portable toilet sites with operation and maintenance in lieu of Advertising right for a period of five years through a transparent competitive bidding process in accordance with the procedure set out herein.

**1.1.3** The sites for execution are at Anil Nagar near sump, in front of S.B. Deorah College, near Dispur college and underneath Six Mile flyover.

**1.1.4** The Authority would utilize the generated revenue for providing the public amenities like portable toilets, e-toilets, drinking water facilities, etc in and around the city.

**1.1.5** The bidder shall deposit the bid value calculated for five (5) years into the corpus of Guwahati Municipal Corporation at a time within thirty (30) days of signing the agreement.

### **1.2 Sale of Document**

The detailed Bid document can be obtained only by downloading from the website <http://gmcportal.in> from **03 /02 /2016**. The bid processing fee for an amount of Rs. 10,000 (Rupees Ten Thousand) only shall have to be deposited by way of Demand Draft / Banker's Cheque drawn on any Nationalised/ Scheduled Bank in favour of Commissioner, Guwahati Municipal Corporation payable at Guwahati along with the Bid, Failing which the bid will be out rightly rejected.

### **1.3 Validity of Proposal**

The Proposal shall be valid for a period of not less than 180 days from the Proposal Due Date. GMC reserves the right to reject any bid which does not meet the requirement.

### **1.4 Brief description of the Selection Process**

The Authority has adopted a Single Stage – Two Rounds selection process (collectively the “Selection Process”) in evaluating the Proposals comprising technical (pre-qualification) and financial bids to be submitted in two separate sealed envelopes. The bidders who qualify the Technical Bid stage will automatically qualify for the Financial Round. Based on this, a list of short-listed Bidders shall be prepared and the financial bid of only qualified bidders shall be evaluated.

### **1.5 Communications**

All communications including the submission of Proposal should be addressed to:

The Commissioner,  
Guwahati Municipal Corporation,  
Guwahati  
Phone: 0361-2540525, Fax: 0361-2631800  
Email: [guwahaticom@gmail.com](mailto:guwahaticom@gmail.com)

All communications, including the envelopes, should contain the following information, to be marked at the top in bold letters:

Notice No. GCS/PMC/683/16/492. **CONSTRUCTION AND INSTALLATION OF**

**ADVERTISEMENT PANELS AT PORTABLE TOILET SITES WITH OPERATION**

**AND MAINTENANCE IN LIEU OF ADVERTISING RIGHTS UNDER GUWAHATI**

**MUNICIPAL CORPORATION AREA**

### **Clarifications**

**1.5.1** Any Bidder requiring any clarification may notify the GMC in writing. Bidders should send in their written queries latest by the Last Date for Receiving Queries as given in the Schedule of Bidding Process. GMC will respond to any request for clarification as per the calendar of the event prior to the deadline for submission of Bids. GMC's response will be discussed in the pre-bid meeting.

**1.5.2** To facilitate evaluation of Proposal, GMC may, at its sole discretion, seek clarifications in writing from any Bidder regarding its Proposal. Notwithstanding anything contained in the Bid Document, GMC reserves the right not to take into consideration any such clarifications sought by it for evaluation of the Proposal and also reserves the right not to respond to any correspondence received from the Bidder after the Proposal Due Date.

### **1.6 Amendment of RFP**

**1.6.1** GMC may modify the Bid Document by issuing an addendum/ corrigendum before Proposal Due Date. Any addendum/ corrigendum thus issued shall be part of this Bid Document and shall only be hosted on the official website of the GMC or will communicate in respective E- Mail id of the Bidders.

**1.6.2** To give Bidders reasonable time in which to take addendum/ corrigendum into account in preparing their bids, GMC may, at its sole discretion, extend the Proposal Due Date and such extended date shall be notified by hosting on the official website or will communicate in respective E- Mail id of the Bidders.

### **1.7 Extension of Proposal Validity period**

**1.7.1** In exceptional circumstances, prior to expiry of the original Proposal Validity Period, GMC/ may request the Bidders to extend the period of validity for a specified additional period.

**1.7.2** The request and the Bidders' responses shall be made in writing. GMC reserves the right to reject the Proposal submitted by any Bidder who fails to extend the period of validity of its Proposal in line with the provisions of this clause.

### **1.8 Bidders' Responsibilities**

**1.8.1** Each Bidder is expected to examine carefully the contents of all the documents provided and consisting of this Bid Document. Failure to comply with the requirements of this Bid document will be at the Bidders' own risk.

**1.8.2** It would be deemed that prior to the submission of the Proposal, the Bidder has:

**1.8.2.1** Made a complete and careful examination of requirements and other information set forth in this Bid document;

**1.8.2.2** Received all such relevant information as it has requested from GMC; and

**1.8.2.3** Made a complete and careful examination of the various aspects of the Project. GMC shall not be liable for any inadvertent mistake or error or neglect by the Bidder in respect of the above.

**1.8.3** Each Bidder shall submit only 1 (one) bid in response to this RFP. Submission of more than 1 (one) bid by any Bidder shall be sufficient ground for disqualification of the Bidder.

**1.8.4** No interpretation, revision, or other communication from GMC regarding this solicitation is valid unless in writing and signed by the competent authority from

GMC.GMC reserves the right to reject any Bid which is not sealed and marked as instructed above and GMC will assume no responsibility for the misplacement or premature opening of the Bid which is not sealed and marked as instructed above.GMC reserves the right not to follow up this RFP and terminate the entire selection process without any obligation or liability to any of the Bidders, of any kind whatsoever.

**1.8.5** The Bidder shall be responsible for all costs associated with the preparation of its Proposal and its participation in the Bidding Process. GMC will not be responsible nor in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

**1.9 Late Proposals**

Any Proposal received after the time and date of the Proposal Due Date shall not be accepted and summarily rejected.

**1.10 Modifications / Substitution / Withdrawal of Proposals**

A Bidder submitting its Bid prior to the Proposal Due Date may modify, substitute, or withdraw its Bid after submission, provided that written notice of the modification, substitution, or withdrawal is received by GMC before the Proposal Due Date. It is hereby clarified that no Proposal shall be modified, substituted or withdrawn by the Bidder after the Proposal Due Date.

**1.11 Non-Discriminatory and Transparent Bidding Proceedings**

GMC shall ensure that the rules for the bidding proceedings for the Project are applied in a non-discriminatory, transparent and objective manner. GMC shall not provide to any Bidder information with regard to the Project or the bidding proceedings, which may have the effect of restricting competition.

**1.12 Confidentiality**

Information relating to the examination, clarification, evaluation, and recommendation for the Bidders shall not be disclosed to any person not officially concerned with the process. GMC will treat all information submitted as part of Proposal in confidence and would require all those who have access to such material to treat the same in confidence. GMC will not divulge any such information unless it is ordered to do so by any authority that has the power under law to require its disclosure which is required for the purposes of evaluation of the Proposals submitted by the Bidders.

**1.13 Notification**

The Selected Bidder would be declared and notified in writing by GMC. Letter of Intent (LOI) to the Selected Bidder shall be issued.

**1.14 GMC's Right to accept or reject Proposal**

**1.14.1** GMC reserves the right to accept or reject any or all of the bids without assigning any reason and to take any measure as it may deem fit, including annulment of the Bidding Process, at any time prior to Issue of LOI, without liability or any obligation for such acceptance, rejection or annulment.

**1.14.2** GMC reserves the right to invite fresh bids by issuing a fresh notice at any stage without liability or any obligation for such invitation and without assigning any reason.

**1.14.3** GMC reserves the right to reject any Bid if:

**1.14.3.1** At any time, a material misrepresentation is made or uncovered for a Bidder or any of its members; or

**1.14.3.2** The Bidder does not respond promptly and thoroughly to requests for supplementary information required for the evaluation of the bid; or

**1.14.3.3** The Bid is not accompanied by documents and annexure required to be submitted in accordance with the Bid document; or

**1.14.3.4** Failure to comply with the requirements of the Bid document; or

**1.14.3.5** Any Bid that is received after the Proposal Due Date; or

**1.14.3.6** Any bid that is not accompanied by the Bid Processing Fee and/or Earnest Money.

**1.14.4** The above would lead to disqualification of the Bidder. If the Bidder is a consortium, then the entire consortium would be disqualified/ rejected. If such disqualification/ rejection occurs after the Financial Proposals have been opened and the Selected Bidder gets disqualified/rejected, GMC reserves the right to take any such measure as may be deemed fit in the sole discretion of GMC, including annulment of the bidding process, inviting other Bidder(s) for negotiation, inviting all qualified Bidders for negotiations. Notwithstanding the

above, GMC may debar / blacklist any of the Bidder(s) for their misleading or false representations in the forms, statements etc. for the period to be decided by GMC.

- 1.14.5** In case, the Selected Bidder fails to execute the Agreement within fifteen (15) days of issue of LOI, GMC reserves the right to invite the second eligible Bidder (H2) for discussions/negotiations or may also decide to annul the Bidding Process or may invite fresh bids for the work. In case the Selected Bidder fails to execute the Agreement within specified timelines or fails to submit the Bank Guarantee in terms of the Bid document, the entire Bid Security submitted by the Selected Bidder shall be forfeited by the GMC. However, GMC on receiving request from the Selected Bidder may at its absolute discretion, permit extension of the aforesaid period of 15 (fifteen) days for execution of the respective agreement(s).
- 1.14.6** The Bid Security of unsuccessful Bidders will be returned as promptly as possible after the declaration of the selected bidder.
- 1.14.7** Notwithstanding anything contained in the Bid document, if there is only one Bidder complying with the conditions of the Technical Bid evaluation and is declared “Qualified” after completion of such evaluation, GMC may at its own discretion relax the norms of evaluation and pre-qualify the next best bidders.

**1.15 Eligibility Criteria**

- 1.15.1** Average Turnover of INR 50 lakh in the past 3 years of the bidder or one of the consortium/JV members will be considered. Copy of audited balance sheet or certificate from Auditor towards such financial performance to be attached.
- 1.15.2** Experience of similar nature in Advertising or Sanitation for minimum 3 years. Proof of such experience to be attached.
- 1.15.3** The Bidder should have valid GMC trade Licence.
- 1.15.4** Preference will be given to presence in Guwahati. Proof to be attached.
- 1.15.5** A Bidder shall be a private, or public legal entity, or a combination of them in the form of association(s) including Joint Venture (JV). In the case of a JV/ consortium, (i) all parties shall be jointly and severally liable, (ii) the number of partners shall be limited to 03 (three) and (iii) the proposed lead partner shall be clearly specified. Proof in the form of a power of Attorney in favour of the lead member to be furnished.
- 1.15.6** The bidder (members of JV/consortium/its Directors/ Partners) should not have been blacklisted by Guwahati Municipal Corporation or any other ULBs in India. An Undertaking to this effect may be submitted at the time of submission of bid
- 1.15.7** The eligibility criteria listed in herein shall apply to the Bidder, including the parties constituting the Bidder, i.e., its proposed partners, subcontractors or suppliers for any part of the Contract including related services. In addition, the lead partner shall have to fulfil the criteria listed in the Bid Document.
- 1.15.8** All Bids must be submitted, duly signed by the Bidder (or the Lead Member authorized by each consortium member to sign the Bid on behalf of the consortium).

**1.16 Pre-Bid Meeting**

- 1.16.1** The date, time and venue of Pre-bid meeting shall be:  
**Date:17 /02 /2016                      Time: 1430 Hrs**  
**Venue: Conference Hall, GMC, Pan Bazar**
- 1.16.2** GMC proposes to hold a pre-bid meeting on the date specified in the Schedule of Bidding Process to discuss the issues related to the work with all the Bidders. GMC on its discretion may also hold further discussions with the Bidders to finalise the technical/ commercial/ legal parameters and other related issues for the work, before submission of the bid, which would be common for all the Bidders.
- 1.16.3** Prior to the pre-bid meeting, the Bidders may submit a list of queries and propose deviations, if any, to the Project requirements and/or the agreement(s). Bidders must formulate their queries/proposed deviations and forward the same to GMC before Last Date for Receiving Queries as specified in the Schedule of Bidding Process. GMC may amend the RFP based on inputs, provided by Bidders that may be considered acceptable in its sole discretion.
- 1.16.4** GMC, at its sole discretion, may respond to inquiries submitted by the bidders after the date of the pre-bid meeting. Such a response will only be published on the website and will qualify as an “Addendum” to this Bid document.

**1.16.5** Bidders may note that GMC will not entertain any deviations to this Bid document at the time of submission of the Bid or thereafter. The Bid to be submitted by the Bidders shall be unconditional and the Bidders would be deemed to have accepted the terms and conditions of the Bid Document with all its contents and Addendums issued thereafter. Any conditional Bid shall be regarded as non-responsive and would be liable for rejection.

**1.16.6** Attendance of Bidders at the Pre-Bid Conference is not mandatory.

**1.16.7** All correspondence/ enquiry should be submitted to the following in writing by fax/ post/ courier:

**Commissioner,  
Guwahati Municipal Corporation  
Panbazar, Guwahati-01**

**1.17 Proposal Due Date and Time**

**1.17.1** Proposal should be submitted before 1400 hours, on the Proposal Due Date, as stated in the Schedule of Bidding Process at the address mentioned herein above, in the manner and form as detailed in the Bid document. Bids submitted by fax transmission /e-mail shall not be accepted.

**1.17.2** GMC may, in exceptional circumstances and at its sole discretion, extend the Proposal Due Date by issuing an Addendum uniformly for all Bidders.

**1.18 Bidding System (Single Stage – Two Round Bid System)**

**1.18.1** For selecting the Preferred Bidder to undertake the above work, GMC has adopted a Single Stage - Two Round System. The first Round comprises of the Technical Bid and second Round is the Financial Bid. The Bidders would be required to furnish the information specified in the Bid document. Only those Bidders who will qualify the First Round of Technical Qualification (requirements) will be considered for the Second Round i.e. the Financial Bid of only those bidders will be opened who have qualified in the pre-qualification Round.

**1.18.2** All Bidders are required to submit duly filled Bid documents (Technical and Financial Bid) in accordance with the guidelines set forth in this Document. In order to enable the Bidders to prepare Bid in a consistent manner and to minimize misunderstandings regarding how Bidders' Proposals will be interpreted by GMC, the format in which Bidders will specify the fundamental aspects of their Proposals has been broadly outlined in the document. The evaluation of pre-qualification and technical bid shall be carried out in accordance with the terms and conditions provided in the Bid document.

**1.18.3** The Evaluation of the Financial Bid (Envelope 2) would be carried out on the basis of the evaluation of the pre-qualification criteria as per the criteria mentioned in the Bid document. The Financial Bid (Envelope 2) of only those Bidders would be opened who "Qualify" the Pre-qualification round.

**1.19 Preparation & Submission of Bids**

**1.19.1** The Bidder would provide all the information as per the Bid document. GMC reserves the right to evaluate only those bids that are received in the required format complete in all respects and in line with the instructions contained herein.

**1.19.2** The language of the bid and related documents and correspondence shall be English.

**1.19.3** The currency for the purpose of the Bid shall be Indian Rupees.

**1.19.4** The Proposal should be submitted in 2 (Two) separate envelopes and put together in 1 (one) single outer envelope in the following manner:

**1.19.4.1** The pages and volumes of each part of the Bid shall be clearly numbered and stamped and the contents duly indexed. The Bid should not include any loose papers other than Bid Processing Fee and Bid Security.

**1.19.4.2** The typed or printed Proposal shall be signed and each page of the Proposal shall be initialled by a person or persons duly authorized to sign on behalf of the Bidder.

**1.19.4.3** The bid shall contain no alterations or additions, except those to comply with instructions issued by GMC or as necessary to correct errors made by the Bidder, in which case such corrections shall be initialled by the person or persons signing the bid.

**1.19.4.4** Each envelope should be addressed to:

**Commissioner,  
Guwahati Municipal Corporation**



**Panbazar, Guwahati-01**

**Envelope 1: Technical Bid containing the following:**

- a) Bid Processing Fee Demand Draft
- b) Earnest Money Deposit – FDR/TDR or Bank Guarantee
- c) Bidder Information Form
- d) Proof of Similar Experience
- e) Proof of presence in Guwahati
- f) Valid GMC trade licence
- g) Audited balance sheet for past 3 years/Certificate from Auditor.
- h) Bid documents and its Annexure and addenda/corrigenda, each page duly stamped and signed by the authorized signatory.
- i) Certificate of incorporation
- j) Copy of PAN Card
- k) Undertaking – Not blacklisted by State Govt/ Central Govt/ ULBs.

**Envelope 2: Financial Bid**

Envelope 2 should contain only the duly filled in Financial Bid of the Bidders as specified at Annexure 9. The financial bid should not be conditional.

**1.19.5 Sealing and Marking of Proposal**

**1.19.5.1** The Bidder shall seal each of the envelopes duly marking each envelope as “TECHNICAL BID” and “FINANCIAL BID” as the case may be.

**1.19.5.2** The Bidder shall put the 2 (two) separate envelopes containing the Technical Bid and Financial Bid respectively in a single outer envelope and seal the outer envelope.

**1.19.5.3** The outer envelopes shall clearly bear the following identification.

**“CONSTRUCTION AND INSTALLATION OF ADVERTISEMENT PANELS AT PORTABLE TOITET SITES WITH OPERATION AND MAINTENANCE IN LIEU OF ADVERTISING RIGHTS UNDER GUWAHATI MUNICIPAL CORPORATION AREA”**

Each of the envelopes shall indicate the complete name, address, telephone number and fax number/E-mail of the Bidder.

**1.19.5.4** Bid submitted by a Bidder, where such Bidder is a consortium should comply with the following additional requirements:

- a) Maximum number of members in a consortium would be limited to 3 (three);
- b) Wherever required, the bid should contain the information required for each member of the Consortium;
- c) Members of the consortium shall nominate one member as the Lead Member in line with terms of the Bid document. The Proposal shall be signed by the duly authorized signatory of the Lead Member and shall be legally binding on all the members of the consortium.

**1.19.6 Earnest Money Deposit (EMD)**

**1.19.6.1** The bid should be accompanied by Earnest Money Deposit of INR 50,000.00 (Fifty Thousand only). The EMD shall be kept valid throughout the period of 45 (forty five) days beyond the Proposal Validity Period including any extensions thereto and would be required to be extended further if so required by GMC. Any extension of the validity of the EMD as requested by GMC shall be provided to GMC, a minimum of 7 (seven calendar) days prior to the expiry of the validity of the EMD, being extended. When an extension of the Bid Validity Period is requested, Bidders shall not be permitted to change the terms and conditions of their Bids. GMC reserves the right to reject the bid submitted by any Bidder who fails to extend the validity of the EMD in line with the provisions of this clause.

**1.19.6.2** The EMD shall be in the form of a FDR/TDR/Bank Guarantee issued by a Nationalized or Scheduled Bank in favour of the Commissioner, Guwahati Municipal Corporation, payable at Guwahati. GMC shall not be liable to pay any interest on the EMD so made and the same shall be interest free. It shall be the responsibility of the Bidder to extend the validity of the EMD instruments as and when required. Non-renewal of the same shall result into cancellation of bid of the bidder.

**1.19.6.3** The EMD of unsuccessful Bidders will be returned by GMC, without any interest, as promptly as possible upon acceptance of LoI by the Selected Bidder or when the Bidding Process is annulled by the GMC. GMC shall reject the bid which does not include the EMD as a part of Technical Bid. GMC shall reject the

bid, if the bid submitted by the Bidder is declared non-responsive/ non-qualified/conditional by GMC; or if the bid is not as per the Format(s) provided in the Bid document.

**1.19.6.4** The entire Bid Security/EMD shall be forfeited in the following cases:

- a) If the Bidder withdraws its bid;
- b) If the Bidder withdraws its Proposal during the interval between the Proposal Due Date and expiration of the validity period of the bid;
- c) If the Selected Bidder fails to submit the Bank Guarantee(s) in favour of GMC or fails to sign the Agreement within the stipulated time.
- d) If the Selected Bidder fails to meet any other pre-requisite for signing of Agreement as per the terms of this RFP

## **1.20 Bid Opening Date**

**1.20.1** GMC would open the Envelope 1 (Technical Bid) at the time and date indicated in the Schedule of important events or its subsequent extension through Addendum in the presence of Bidders' representatives, who choose to attend. Bidders' representatives attending the Proposal Opening Process shall mark their presence with the GMC. GMC would subsequently examine responsiveness of the Technical Bid.

**1.20.2** Proposals for which an acceptable notice of withdrawal has been submitted shall not be opened.

**1.20.3** The outcome of the evaluation of Technical Bid Stage and the name of Qualified Bidders of this Stage shall be posted on the GMC's website.

## **1.21 Test of Responsiveness**

**1.21.1** In Stage I of evaluation of bids, the Bid Processing Fee & Bid Security/EMD, as stated in the Bid document, submitted by the Bidders shall be checked for compliance with the requirements. GMC will determine whether the bid submitted by each Bidder is substantially responsive to the requirements of the Bid document.

**1.21.2** A bid shall be considered responsive if it satisfies the criteria stated below:

- a) The Proposal is submitted with the Bid Processing Fee & Bid Security as stipulated in the Bid Document.
- b) The bid is received by the Proposal Due Date including any extension thereof.
- c) The bid is signed, sealed and marked. The bid contains all the information in formats specified in this Bid.
- d) The bid contains all the contents of Proposal indicated in the Bid Document
- e) The Proposal contains all the formats specified in the Bid Document and as per details in the Data Sheet.
- f) The bid adheres to and mentions the Proposal Validity Period as set out in the Bid Document.
- g) The Proposal should not contain any qualification or condition.
- h) Each page of Bid document is submitted sealed and signed by the bidder.
- i) A bid that is substantially responsive is one that conforms to the preceding requirements without material deviation or reservation. GMC reserves the right to reject any bid which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by GMC in respect of such bids.

## **1.22 Evaluation of Bids**

### **1.22.1 Evaluation of Technical Bid (Round 1)**

**1.22.1.1** In Stage I of Technical bid evaluation, only those bids that are found to be responsive to the requirements of the RFP as specified above would be considered for evaluation and for selecting the Selected Bidder to undertake the Project. The technical bid evaluation will be qualifying in nature.

**1.22.1.2** The capability of the Bidders would be assessed based on the evaluation process and minimum threshold requirements. Any bidder meeting the threshold requirements and meeting the pre-qualification criteria set out herein shall qualify for the Financial Round.

**1.22.1.3** On all the specified parameters, the Bidder would be required to meet the evaluation criteria. Any Bidder meeting all the criteria, subject to provisions of this document, will be qualified for evaluation of Financial Bid.

**1.22.1.4** Financial Bid of only those bidders who meet the minimum requirements as set out in the Bid Document would be opened and evaluated.

- 1.22.1.5 GMC shall use the factors, methods, criteria, and requirements defined in the Bid document for evaluation of the bids. The use of other methods, criteria, or requirements shall not be permitted. GMC reserves the right to waive minor deviations in the qualification criteria if they do not materially affect the capability of a Bidder to execute the work.
- 1.22.1.6 After evaluation of Technical Bid, only the technically qualified Bidders will be eligible for evaluation of their Financial Bid i.e. Envelope 2.
- 1.22.1.7 The result of evaluation of Technical Bid will be communicated to Qualified Bidders.
- 1.22.1.8 The bidder quoting the highest rate (H1) for the work will be declared the successful bidder and will be issued the LoI.

### **1.22.2 Evaluation of Financial Bid (Round 2) and Award of the Project**

- 1.22.2.1 GMC will open Envelope 'FINANCIAL BID' (in the presence of the Bidders' representatives who choose to attend), for the Bidders who pass the evaluation of Technical Bid. GMC will endeavour to open the Financial Proposals on the date mentioned against the Date for Opening of Financial Bids in the Schedule of Bidding Process. Any deviation from the proposed schedule will be communicated to the Bidders.
- 1.22.2.2 The rate quoted by the bidders is arranged in chronological order from highest to the lowest. The bidder quoting the highest rate will be declared the successful bidder.
- 1.22.2.3 In case of a tie in the standing of the Financial Bid, the Authority may ask the bidders, who are tied to submit the revised Financial Bid with all the conditions of the RfP remaining unchanged. The bidders who quote the highest revised financial bid shall then be declared as the successful bidder.

### **1.23 Issue of Letter of Intent (LOI) & its Acceptance**

- 1.23.1 The GMC shall within 7 days of completing the entire evaluation process declare the Selected Bidder by issuing the Letter of Intent to the Selected Bidder and within 7 days from the date of issue of the LOI the Selected Bidder shall submit his acceptance of the same.
- 1.23.2 The Selected Bidder shall also be required to execute the Agreement within 15 (fifteen) days from date of acceptance of LOI.
- 1.23.3 The successful bidder is expected to immediately take up the work and complete it within the period of 30 days.

### **1.24 Scope of Work:**

- 1.24.1 The successful bidder shall construct & install the MS frame of designated size for Advertisement panel as specified in the annexure against the site around the portable toilet identified by GMC. The advertisement panels installed should be of non-lit nature.
- 1.24.2 The size of the Advertisement panel can be obtained from the drawing given in the Annexure. For the sites - Anil Nagar near sump, in front of S. B. Deorah College refer to Annexure 6 and for underneath Six Mile Flyover refer to Annexure 7, whereas for the site near Dispur College refer to Annexure 8.
- 1.24.3 The successful bidder shall certify the structural safety of the installation and barring force majeure, accidents, vandalism the bidder shall make good any structural faults in the installation, if any at the earliest.
- 1.24.4 The successful bidder shall be responsible for carrying out all minor civil work such as rubble and P.C.C work wherever required.
- 1.24.5 The construction & installation to be completed within one (1) Month from the date of signing of contract as directed by GMC.
- 1.24.6 The Authority shall not be responsible for untoward incidence, if occurred due to structural fault. The bidder would be responsible for any civil/criminal proceedings arising out of such incidence and for damage caused to life and property thereof.
- 1.24.7 The successful bidder shall operate and maintain the portable toilet to the satisfaction of Guwahati Municipal Corporation and clean regularly and maintain the hygiene inside and outside the portable toilets.
- 1.24.8 The successful bidder shall ensure for supply of adequate amount of water in the portable toilet cabin and availability of cesspool as and when required.

- 1.24.9** The User charge is to be collected by the successful bidder for O&M of the portable toilets. The User Charges will be fixed by Guwahati Municipal Corporation.
- 1.24.10** The timings of operation shall be from 8 AM to 8 PM and shall be operated in a safe and responsible manner without any inconvenience or danger to the public.
- 1.24.11** The successful bidder shall be responsible for coordinating and getting the approval from the appropriate authority like District Administration, Police, PWD, etc.
- 1.24.12** In case of loss due to theft or damage to the assets created within the portable toilet space the bidder shall be responsible for making good the same immediately at his own cost and continue to keep it operational and available for public use.
- 1.24.13** The premises shall not be used by the bidder for purpose other than for which it is allowed under this agreement for operation and maintenance.
- 1.24.14** The successful bidder shall comply and conform to the IRC guidelines/MVI Acts/Other rules.
- 1.25 Bidder's Responsibility Before Proposal Submission**
- 1.25.1** The Bidder shall be responsible for all of the costs associated with the preparation of the Proposal and their participation in the selection process. GMC will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the selection process.
- 1.25.2** The Bidder shall ensure that the bid is complete in all respects and conforms to all requirements indicated in the RfP document.
- 1.25.3** The Bidder shall obtain for themselves, at their own responsibility, all the information and data that may be necessary for submission of bid. The details provided in this RfP document, is intended to guide the bidders in preparing their proposal only. GMC shall not stand guarantee for and shall not be held responsible for the veracity of the data related to cost and revenue, which have been made available in this document.
- 1.25.4** All the costs associated while preparation of bid, and undertaking any further studies and investigations shall be at the Bidder's own expense.
- 1.25.5** Familiarity with Clearances: The Bidder should be familiar with the clearances required from various authorities to commence work. A Bidder shall be deemed to have carried out preliminary checks with relevant authorities.
- 1.25.6** It would be deemed that by submitting the Bid, the Bidder has:
- 1.25.6.1** Made a complete and careful examination of the RfP document.
- 1.25.6.2** Obtained all relevant information about the project.
- 1.25.7** GMC shall not be liable for any mistake or error on the part of the Bidder in respect of the above.

**ANNEXURE 1**

**Letter of Application**

(Letterhead paper of the Bidder including full postal address, telephone, fax, e-mail addresses)

Date:.....

To,  
The Commissioner,  
Guwahati Municipal Corporation,  
Panbazar, Guwahati – 781001

Sub: Construction and Installation of advertisement panels at portable toilet sites with operation and maintenance in lieu of advertising rights under Guwahati Municipal Corporation area  
Sir,

1. Being duly authorized to represent and act on behalf of .....(hereinafter “the Bidder”), and having reviewed and fully understood all the qualification information provided, the undersigned hereby apply to be qualified by you as a prospective bidder for the project involving “Construction and Installation of advertisement panels at portable toilet sites with operation and maintenance in lieu of advertising rights under Guwahati Municipal Corporation area”
2. Attached to this letter are copies of original documents defining:
  - a) The applicant’s legal status
  - b) The principal place of business; and
  - c) The place of incorporation (for bidders who are corporations); or the place of registration and the nationality of the owners (For bidders who are partnerships or individually -owned firms)
  - d) MOA/AOA (in case of Consortium/Joint Venture)
  - e) All documents as specified in RfP
3. GMC and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and client regarding any financial and technical aspects. This letter of any institution, to provide such information deemed necessary to verify statements and information provided in this application, or with regard to the resources, experience and competence of the Bidder.
4. This application is made in the full understanding that:
  - a) Bids of all bidders will be subject to verification, by GMC, of all information submitted for qualification at the time of bidding;
  - b) GMC reserves the right to:
    - Amend the scope of work under this project; in such event, bids will only be called from qualified bidders who meet the revised requirements; and
    - Reject or accept any application, cancel the qualification process, and reject all applications; and
  - c) GMC shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for them.
5. Appended to this application, we give details of the participation of each party, including capital contributions and Profit and Loss arrangements, as per requirements of the proposal document.
6. We confirm that in the event we bid, the bid as well as any resulting contract will be:
  - a) Signed so as to legally bind all partners jointly and severally; and
  - b) Submitted with a joint venture agreement providing the joint and several liabilities of all partners/Consortium members in the event contract is awarded to us.
7. We confirm that Request for Proposal submitted by us shall be valid for the period of 180 days from the last date of submission.
8. In competing for (and if the award is awarded to us in executing) the contract, we undertake to observe the laws against fraud and corruption including bribery in force in this country. We confirm our understanding of our obligation to abide by the Law of the land in regard to corrupt and fraudulent practices.
9. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed
Name
For and on behalf of (name of Bidder) OR For and on behalf of (name of Consortium Member/ Partner)

**ANNEXURE 2****General & Financial Information**

All individual firms and all members of a Consortium are requested to complete the information in this form and duly certify the financial information by the Chartered Accountant. The information supplied should be the annual turnover for the Bidder for the past five years, in terms of the amounts billed to clients for each year for work in progress or completed, in Indian Rupees.

## 1. Firm Particulars

No.	Particulars
1	Name of the Firm
2	Head office address:
3	Telephone: <span style="float: right;">Contact:</span>
4	Fax: <span style="float: right;">E-mail:</span>
5	Place for incorporation/registration: Year of incorporation/registration:

2. A Power of Attorney authorizing the signatory of the bid to commit the Bidder(s).

3. Annual Turnover (in Indian Rupees): For the last five years ending (31/03/2015)

4. Liquid Assets (in Indian Rupees): For the last three years ending (31/03/2015)

5. Attach Brochure and details of each Firm(s)/ Consortium pertaining to Ownership structure, business areas/activities, business growth revenue details, staff details and capability statement.

6. Details of Contacts for the firm:

Contact Person	Contact Address
Contact A	Address, Telephone, Facsimile, E-mail
Contact B	Address, Telephone, Facsimile, E-mail
Contact C	Address, Telephone, Facsimile, E-mail

Note: Turnover here would mean the revenue earned through Advertisement by the firms.

**ANNEXURE 3**  
**Structure & Operation**

Applicants shall submit the following information:

1. Legal Status
2. Place of registration
3. Principal place for business
4. Total value of eligible project works performed in the last five years ending 31/03/2015

A separate sheet should be used for each member of the consortium and shall be detailed out as indicated in the format.

Year	Name and Type of Project(s)	Value (Turnover) in Indian Rupees
2010-2011		
2011-2012		
2012-2013		
2013-2014		
2014-2015		

5. Financial reports for the last five financial years: balance sheets, profit and loss statements, summary of net cash accruals, gearing level, auditor's reports, etc. List them and attach certified copies.
6. A certified copy of Applicant's Current Memorandum and Articles of Association or other relevant constitutional documents and (where relevant) those of its immediate and all superior holding companies.
7. Name, Address, Telephone and fax numbers of the firm's bankers who may provide reference if contacted by GMC



**ANNEXURE 4****Experience Record**

Bidders should provide information on undertaking similar projects in last five years (Separate Sheets for each project to be attached giving following details). A summary is to be provided in following format.

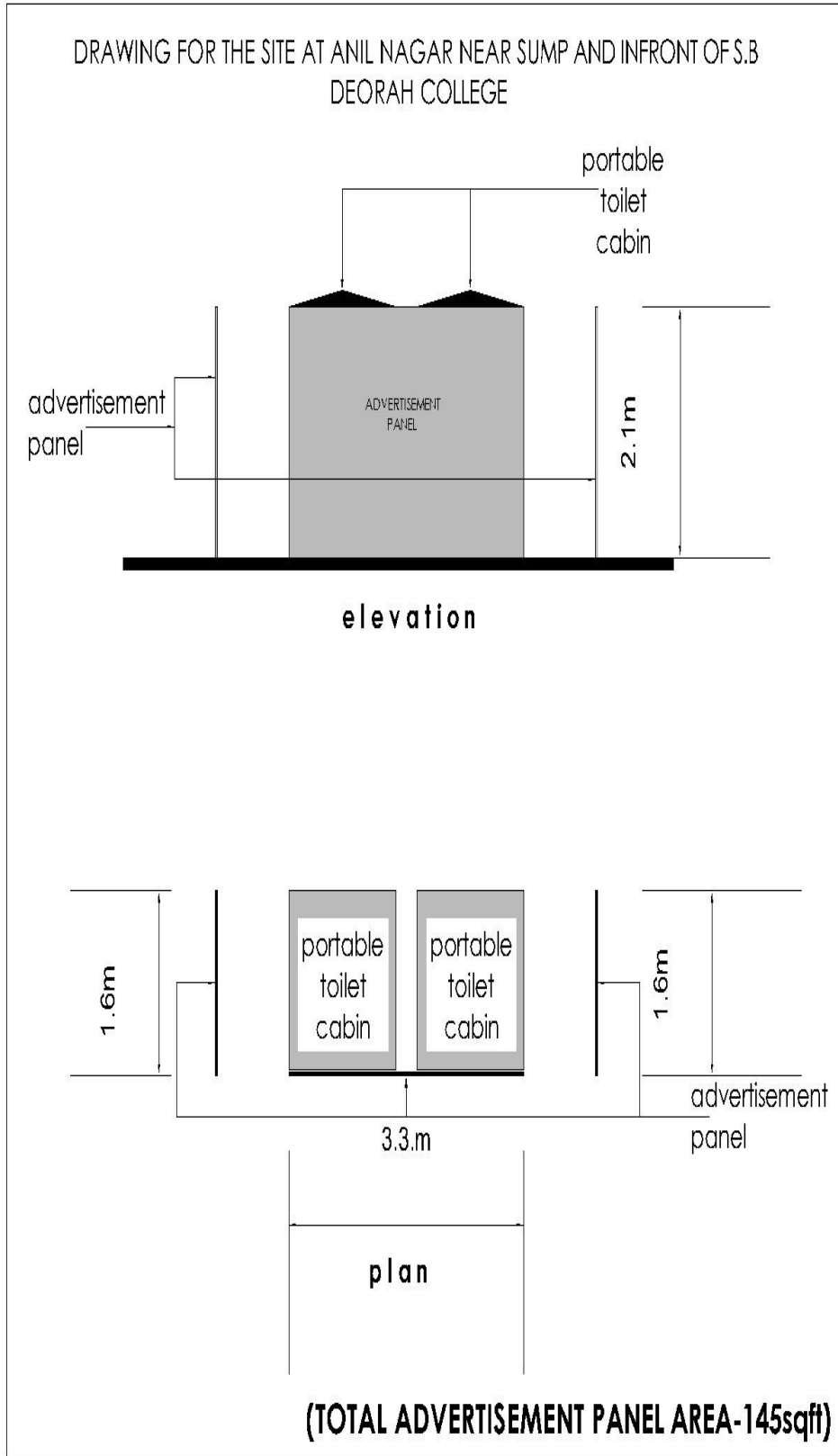
<b>Year</b>	<b>Name of Work</b>	<b>Name of Client With contact details</b>	<b>Place of work</b>	<b>Contract No. and Date</b>	<b>Value of Contract (In Rs.)</b>	<b>Date Started</b>	<b>Date Completed</b>	<b>Role of Applicant and Remarks</b>

**ANNEXURE 5****Litigation History and Legal Matters**

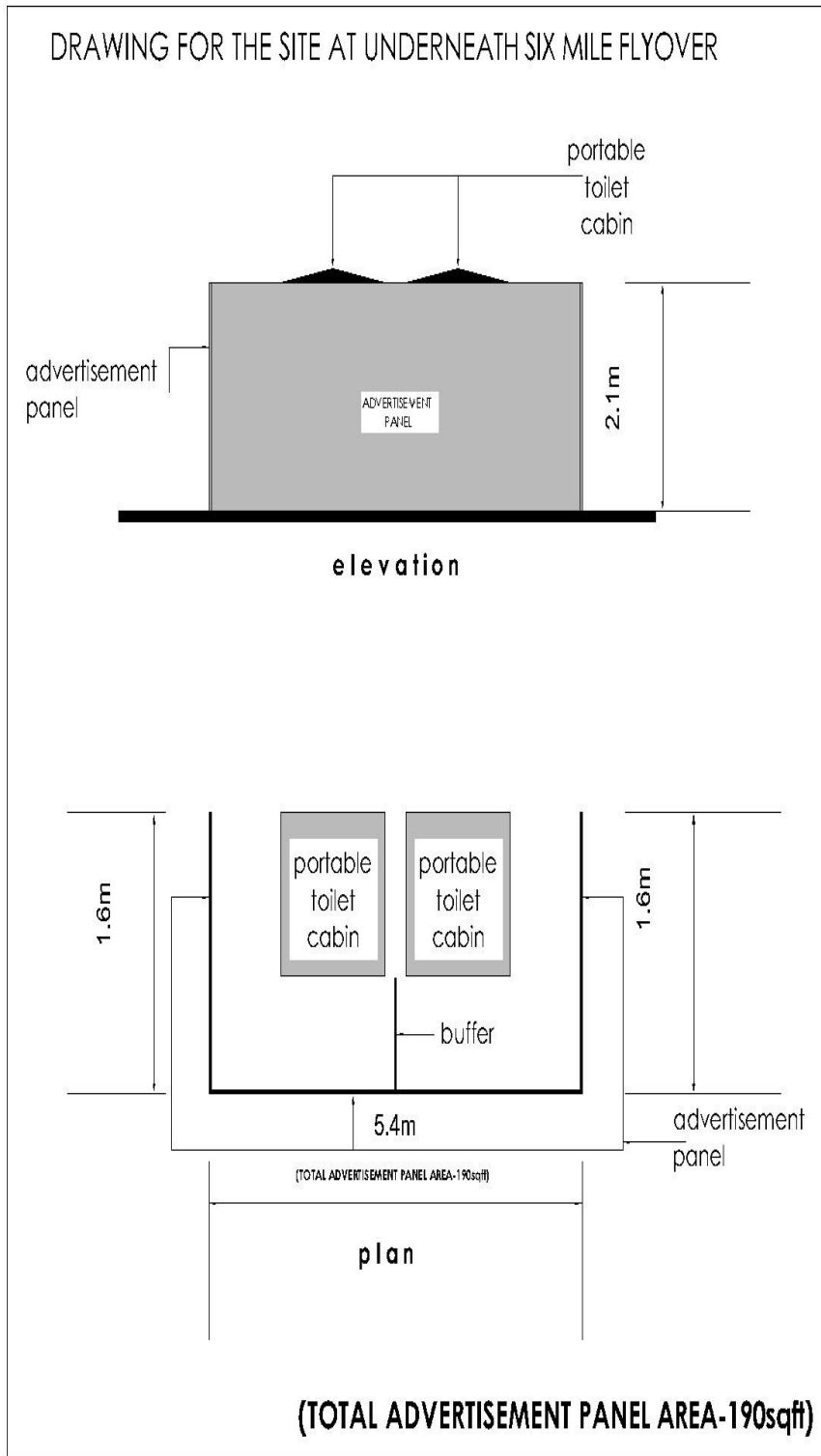
The Bidder shall provide accurate information on the “Historical Contract Non-Performance Form” about contract non-performance and pending litigation with respect to contracts completed or ongoing under its execution over the last five years. (Separate Sheets for each project to be attached, giving following details). A summary is to be provided in following format.

<b>Year</b>	<b>Name of Work</b>	<b>Name of Client with Contact details</b>	<b>Contract No. and Date</b>	<b>Value of Contract in (IN Rs.)</b>	<b>Date Completed</b>	<b>Nature of Litigation</b>	<b>Final Award</b>

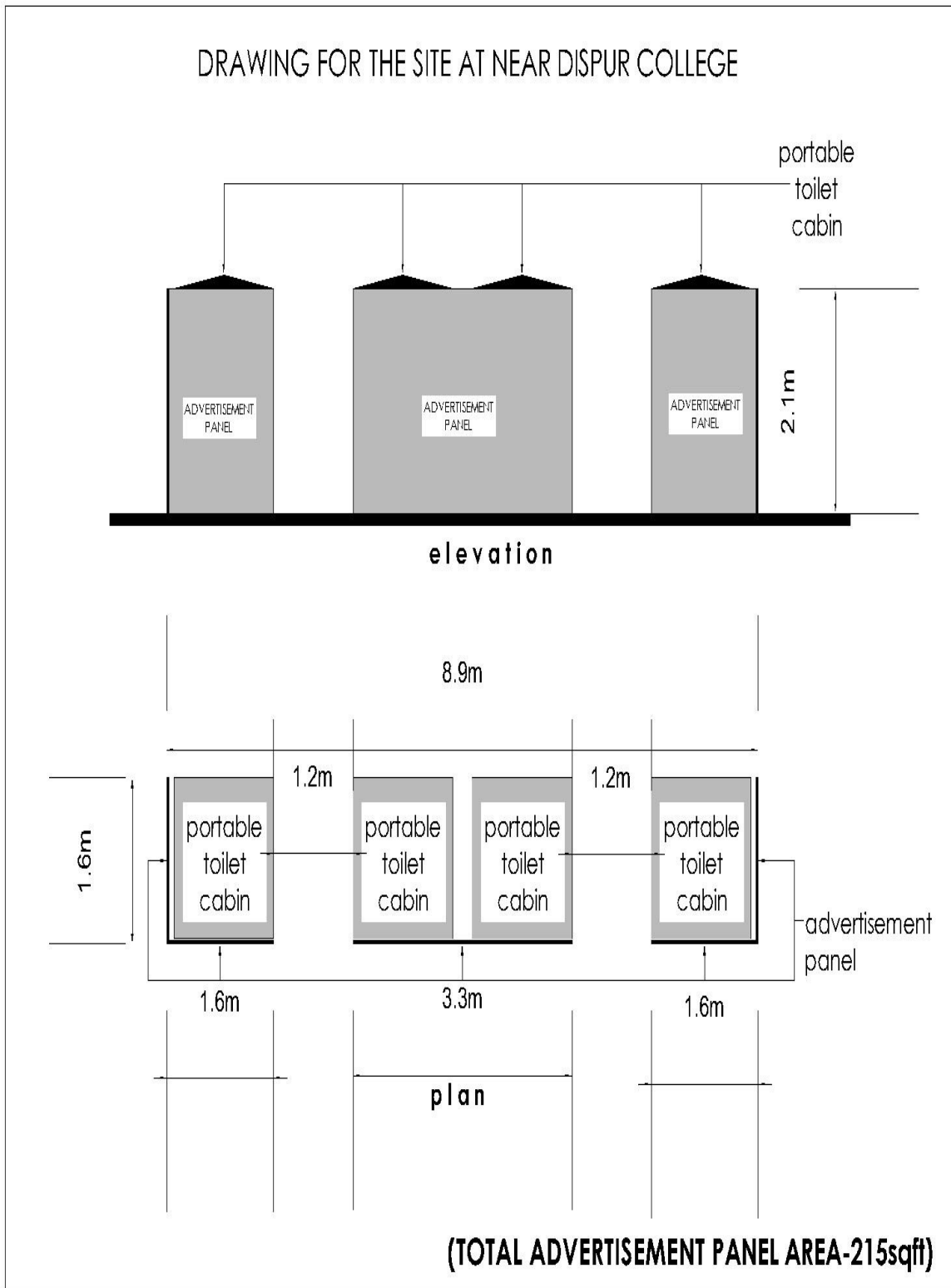
**ANNEXURE 6**



**ANNEXURE 7**



**ANNEXURE 8**



**ANNEXURE 9**  
**FORMAT FOR FINANCIAL PROPOSAL**  
**(on Company letterhead)**

<b><u>Sl. no.</u></b>	<b><u>Specification</u></b>	<b><u>Amount in Rupees (in figures)</u></b>	<b><u>Amount in Rupees (In word)</u></b>
<b>1</b>	<b>REVENUE SHARING TO GUWAHATI MUNICIPAL CORPORATION FOR A PERIOD OF FIVE YEARS</b>		

Authorized Signatory  
(With Stamp of the bidder)

Note: The amount quoted should be exclusive of all the applicable taxes.